

# Ajinomoto Co., Inc.

# Consolidated Results IFRS

Fiscal Year Ended March 31, 2024

This document has been translated from the original Japanese as a guide for non-Japanese investors. It contains forward-looking statements based on a number of assumptions and judgements made by management considering information currently available. Actual financial results may differ depending on a number of factors, including changing economic conditions, legislative and regulatory developments, delay in new product launches, and pricing and product initiatives of competitors.



### **SUMMARY OF FINANCIAL STATEMENTS [IFRS] (Consolidated)**

For the fiscal year ended March 31, 2024

Ajinomoto Co., Inc. May 9, 2024

Tokyo Stock Exchange Stock Code: Stock exchange listing:

URL: https://www.ajinomoto.co.jp/company/

Representative: Taro Fujie

Representative Executive Officer & President

For inquiries: Itoomi Watanabe Telephone: +81-3-5250-8111

Corporate Executive & General Manager

Global Finance Department

Scheduled date of the general meeting of shareholders: June 25, 2024 Scheduled date of starting payment of dividend: June 26, 2024 June 25, 2024 Scheduled date of submission of securities report:

Preparation of supplementary materials: Yes

Yes (for analysts) Results briefing:

### 1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2024

### (1) Consolidated Operating Results

(Millions of yen)

	Fiscal yea March 3		Fiscal year ended March 31, 2023	
		Change %		Change %
Sales	1,439,231	5.9	1,359,115	18.2
Business profit	147,681	9.1	135,341	11.9
Profit before income taxes	142,043	1.4	140,033	14.3
Profit	102,032	1.9	100,170	24.9
Profit attributable to owners of the parent company	87,121	(7.4)	94,065	24.2
Basic earnings per share (yen)	¥167.44	· —	¥175.97	_
Diluted earnings per share (yen)	¥167.40	_	¥175.96	_
ROE attributable to owners of the parent company (%)	11.0%	_	12.9%	_
Ratio of business profit to total assets (%)	9.0%	_	9.1%	_
Ratio of business profit to sales (%)	10.3%	_	10.0%	_

"Change %" indicates the percentage change compared to the previous fiscal year.

Share of profit of associates and joint ventures:

Fiscal year ended March 31, 2024:

¥4,730 million

Fiscal year ended March 31, 2023: ¥4,326 million

Note: Upon the adoption of IFRS, the Ajinomoto Group has introduced "business profit" as a new profit level that will better enable investors, the Board of Directors, and the Management Committee to grasp the core business results and future outlook of each business while also facilitating continual evaluation of the Group's business portfolio by the Board of Directors and the Management Committee. "Business profit" is defined as sales and share of profit of associates and joint ventures minus cost of sales, selling expenses, research and development expenses, and general and administrative expenses. Business profit does not include other operating income or other operating expenses.

### (2) Consolidated Financial Position

(Millions of ven)

		(williette et jeit)
	As of	As of
	March 31, 2024	March 31, 2023
Total assets	1,774,495	1,511,734
Total equity	884,064	822,968
Equity attributable to owners of the parent company	814,690	768,676
Ownership ratio attributable to owners of the parent		
company (%)	45.9%	50.8%
Equity per share (attributable to owners of the parent		
company) (yen)	¥1,589.43	¥1,452.24



### (3) Consolidated Cash Flows

		(Millions of yen)
	Fiscal year ended	Fiscal year ended
	March 31, 2024	March 31, 2023
Net cash provided by operating activities	168,074	117,640
Net cash used in investing activities	(132,434)	(30,087)
Net cash used in financing activities	(6,753)	(111,061)
Cash and cash equivalents at end of year	171,537	132,777

### 2. Dividends

2. Dividends				
	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024	Fiscal year ending March 31, 2025 (forecast)	
Dividend per share				
Interim (yen)	¥31.00	¥37.00	¥40.00	
Year-end (yen)	¥37.00	¥37.00	¥40.00	
Annual (yen)	¥68.00	¥74.00	¥80.00	
Total annual dividend amount (million yen)	36,241	38,219		
Dividend payout ratio (consolidated) (%)	38.6%	44.2%	42.5%	
Ratio of dividends to equity attributable to owners of the parent company (consolidated) (%)	5.0%	4.9%		

# 3. Forecast for the Fiscal Year Ending March 31, 2025

(Millions of yen)

	Fiscal year ending March 31, 2025		
		Change %	
Sales	1,527,000	6.1	
Business profit	158,000	7.0	
Profit attributable to owners of the parent company	95,000	9.0	
Basic earnings per share (yen)	¥188.08		

"Change %" indicates the percentage change compared to the previous fiscal year.



### **Notes**

(1) Changes in significant subsidiaries during the period (Changes in specified subsidiaries resulting in a change in consolidation scope): Yes

Added: Forge Biologics Holdings, LLC

Excluded: None

### (2) Changes in accounting policies and accounting estimates

- 1) Changes in accounting policies as required by IFRS: None
- 2) Other changes in accounting policies: None
- 3) Changes in accounting estimates: None

### (3) Number of shares outstanding (ordinary shares)

**Shares** 

	As of March 31, 2024	As of March 31, 2023
Number of shares outstanding at end of period (including treasury stock):	521,430,854	529,798,154
Number of shares in treasury stock at end of period	8,864,260	495,714
	April 1, 2023 to March 31, 2024	April 1, 2022 to March 31, 2023
Average number of shares during period	520,328,660	534,540,847

Note: The number of shares in treasury stock at the end of the period includes the Company's shares held by the director's remuneration BIP trust (As of March 31, 2024: 409,900 shares. As of March 31, 2023: 373,400 shares), which was adopted along with the introduction of stock-based remuneration of executive officers based on the Company's medium-term earnings performance for the directors and others. In addition, these Company's shares are included in the treasury stock which is deducted from the number of shares outstanding at the end of the period when calculating the average number of shares during the period.

(Reference) Summary of Non-consolidated Financial Results

Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2024

(1) Non-Consolidated Operating Results	
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	March 3	1, 2024	March 3	1 2023
				1, 2020
		Change %		Change %
Sales	307,289	4.4	294,270	8.4
Operating Income	(7,857)	_	(15,599)	_
Ordinary Income	150,126	48.5	101,081	21.1
Net Income (loss)	139,720	30.3	107,249	20.3
Earnings per share (yen)	¥268.52		¥200.64	_
Diluted earnings per share (yen)	¥268.47	_	¥200.62	

"Change %" indicates the percentage change compared to the previous fiscal year.

(2) Non-Consolidated	l Financial Position
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(Millions of ven)

(Millions of yen)

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	As of	As of		
	March 31, 2024	March 31, 2023		
Total assets	1,131,974	973,935		
Net assets	405,071	393,157		
Shareholders' equity ratio (%)	35.8%	40.4%		
Net assets per share (yen)	¥790.28	¥742.78		

Shareholders' equity as of:

March 31, 2024: ¥405,071 million

March 31, 2023: ¥393,157 million

Reason for discrepancy with the non-consolidated results for the fiscal year ended March 31, 2023 In the fiscal year ended March 31, 2024, dividends from consolidated subsidiaries increased. This and other factors created the discrepancy between the results in the fiscal year ended March 31, 2023 and the results in the fiscal year ended March 31, 2024.

This summary of consolidated financial statements is outside the scope of an audit by certified public accountants or an audit firm.

Appropriate use of forecasts and other notes

Disclaimer regarding forward-looking statements and other information

Forward-looking statements, such as business forecasts, included in this document are based on management's estimates, assumptions, and projections at the time of release. These statements do not promise nor represent a



commitment by the Company to achieve these forecasts. Actual operating results may differ significantly due to various factors. For more information regarding our earnings forecasts, see page 11, "1. Qualitative Information on Fiscal Year-end Consolidated Results, I. Overview of operating results for the fiscal year ended March 31, 2024, 2. Outlook for the Fiscal Year Ending March 31, 2025."

Where to obtain supplementary materials
Supplementary materials will be posted on the Company's website on Thursday, May 9, 2024.



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### 1. Qualitative Information on Fiscal Year-end Consolidated Results

### I. Overview of operating results for the fiscal year ended March 31, 2024

Upon the adoption of IFRS, the Ajinomoto Group has introduced "business profit" as a new profit level that will better enable investors, the Board of Directors, and the Management Committee to grasp the core business results and future outlook of each business while also facilitating continual evaluation of the Group's business portfolio by the Board of Directors and the Management Committee. "Business profit" is defined as sales and share of profit of associates and joint ventures minus cost of sales, selling expenses, research and development expenses, and general and administrative expenses. Business profit does not include other operating income or other operating expenses.

### 1. Review of operating results

During the fiscal year ended March 31, 2024, the Company's consolidated sales increased 5.9% year on year, or ¥80.1 billion, to ¥1,439.2 billion. This was due to increases in sales in the Seasonings and Foods segment and the Frozen Foods segment largely resulting from increase in unit sales prices and the effect of currency translation, despite a decrease in sales in the Healthcare and Others segment mainly owing to the impact of lower sales of Functional Materials (electronic materials and others).

Business profit increased 9.1% year on year, or ¥12.3 billion, to ¥147.6 billion, primarily due to the effect of increased revenue from the Seasonings and Foods segment and the Frozen Foods segment, despite the impact of decreased revenue from the Healthcare and Others segment and other factors.

Operating profit decreased 1.5% year on year, or ¥2.2 billion, to ¥146.6 billion mainly because significantly higher gains on sale of non-current assets were recorded in other operating income for the previous fiscal year compared to the current fiscal year.

Profit attributable to owners of the parent company totaled ¥87.1 billion, down 7.4%, or ¥6.9 billion.

### Overview by segment

Results for individual business segments are summarized below.

				(Bi	llions of yen)
	Sales			Business profit	
FY2023	YoY change	% change	FY2023	YoY change	% change
846.9	71.9	9.3%	111.5	26.7	31.5%
281.8	14.6	5.5%	9.5	7.5	375.7%
294.5	(5.1)	(1.7)%	24.3	(24.2)	(49.9)%
15.8	(1.3)	(7.9)%	2.1	2.2	<u> </u>
1,439.2	80.1	5.9%	147.6	12.3	9.1%
	846.9 281.8 294.5 15.8	FY2023 YoY change 846.9 71.9 281.8 14.6 294.5 (5.1) 15.8 (1.3)	FY2023         YoY change         % change           846.9         71.9         9.3%           281.8         14.6         5.5%           294.5         (5.1)         (1.7)%           15.8         (1.3)         (7.9)%	FY2023         YoY change         % change         FY2023           846.9         71.9         9.3%         111.5           281.8         14.6         5.5%         9.5           294.5         (5.1)         (1.7)%         24.3           15.8         (1.3)         (7.9)%         2.1	Sales         Business profit           FY2023         YoY change         % change         FY2023         YoY change           846.9         71.9         9.3%         111.5         26.7           281.8         14.6         5.5%         9.5         7.5           294.5         (5.1)         (1.7)%         24.3         (24.2)           15.8         (1.3)         (7.9)%         2.1         2.2



### (1) Seasonings and Foods

In the Seasonings and Foods segment, sales increased 9.3% year on year, or ¥71.9 billion, to ¥846.9 billion, mainly because of increases in sales and the effect of currency translation. Segment business profit increased 31.5% year on year, or ¥26.7 billion, to ¥111.5 billion, due primarily to the effect of increased revenue.



### Main factors affecting segment sales

Sauce & Seasonings: Overall increase in revenue.

Japan: Increase in revenue primarily due to increased unit sales prices.

Overseas: Increase in revenue primarily due to increased sales and the impact of currency translation.

Quick Nourishment: Overall increase in revenue.

Japan: Increase in revenue primarily due to increased unit sales prices.

Overseas: Increase in revenue primarily due to the impact of currency translation and increased sales.

**Solution & Ingredients:** Increase in revenue primarily due to increased sales of food service products in Japan and impact of currency translation overseas.

### Sauce

Sauce & Seasonings: Overall large increase in profit.

Main factors affecting segment profits

Japan: Profit was level with the previous year as increased unit sales prices compensated for cost increases, such as for raw materials, and increased strategic expenses.

Overseas: Large increase in profit primarily due to the impact of increased revenue.

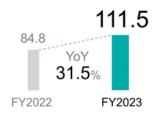
Quick Nourishment: Overall increase in profit.

Japan: Decrease in profit due to the impact of cost increases, such as for raw materials, despite increased revenue.

Overseas: Large increase in profit primarily due to the impact of increased revenue.

**Solution & Ingredients:** Overall large increase in profit primarily from food service products in Japan and umami seasonings for processed food manufacturers.

### Business Profit (¥bil)





### (2) Frozen Foods

Frozen Foods segment sales increased 5.5% year on year, or ¥14.6 billion, to ¥281.8 billion, owing to the increase of unit sales prices, the effect of currency translation, and other factors. Segment business profit increased 375.7% year on year, or ¥7.5 billion, to ¥9.5 billion, because of increased revenue, the effects of structural reforms, and other factors.



### Main factors affecting segment sales

Overall increase in revenue.

Japan: Decrease in revenue due to a decline in sales volume, despite the effect of increased unit sales prices.

Overseas: Increase in revenue primarily due to increased unit sales prices and the impact of currency translation.

### Business Profit (¥bil)



### Main factors affecting segment profits

Overall large increase in profit.

Japan: Increase in profit primarily due to the impact of increased unit sales prices and improved costs despite decreased revenue.

Overseas: Large increase in profit primarily due to the impact of

increased revenue and structural reform.



### (3) Healthcare and Others

Healthcare and Others segment sales decreased 1.7% year on year, or ¥5.1 billion, to ¥294.5 billion, owing to a decrease in sales of Functional Materials (electronic materials and others) and other factors. Segment business profit decreased 49.9% year on year, or ¥24.2 billion, to ¥24.3 billion due to lower profit for both Functional Materials (electronic materials and others) and Bio-Pharma Services & Ingredients.



### Main factors affecting segment sales

**Bio-Pharma Services & Ingredients:** Overall increase in revenue primarily due to the impact of currency translation.

Functional Materials (electronic materials and others): Decrease in revenue due to decreased sales of electronic materials.

Others: Overall increase in revenue.



### Main factors affecting segment profits

**Bio-Pharma Services & Ingredients:** Large decrease in profit for both amino acids for pharmaceuticals and foods and Bio-Pharma Services (CDMO services).

Functional Materials (electronic materials and others): Large decrease in profit accompanying decrease in revenue.

Others: Increase in profit accompanying increase in revenue.

### (4) Other

In the Other segment, sales decreased 7.9% year on year, or ¥1.3 billion, to ¥15.8 billion. Segment business profit increased ¥2.2 billion to ¥2.1 billion.



### 2. Outlook for the Fiscal Year Ending March 31, 2025

(Billions of yen)

			(Dillions of yen)		
			Profit attributable to		
	Sales	Business profit	owners of the parent		
			company		
Fiscal year ending March 31, 2025	1,527.0	158.0	95.0		

For the fiscal year ending March 31, 2025, the Company expects consolidated sales of ¥1,527.0 billion and business profit of ¥158.0 billion. The forecast for profit attributable to owners of the parent company is ¥95.0 billion. The forecast has been prepared using an exchange rate of US\$1: ¥140.

The Company has prepared the business results forecasts based on the following main assumptions.

- · The current inflationary conditions will continue.
- The current price level will be maintained overall, except for some raw materials and fuel.

In this challenging business environment, the Company will provide products with high value added, respond promptly to prices, and steadily reduce costs to achieve the Medium-Term ASV Initiatives 2030 Roadmap.

### (Reference) Forecast by Segments

(Billions of yen)

					(L	silions of yen)		
	Fiscal year ending March 31, 2025							
		Sales		Business Profit				
	FY2024	YoY	% change	FY2024	YoY	% change		
	F12024	change	% change	F12024	change	% change		
Seasonings and Foods	889.9	42.9	5.1%	111.7	0.1	0.2%		
Frozen Foods	292.7	10.9	3.9%	11.5	1.9	20.3%		
Healthcare and Others	325.8	31.3	10.6%	30.2	5.8	24.0%		
Other	18.4	2.6	16.6%	4.4	2.3	107.5%		
Total	1,527.0	87.7	6.1%	158.0	10.3	7.0%		



### II. Overview of financial position in the fiscal year ended March 31, 2024

### 1. Review of factors affecting the financial position during the fiscal year ended March 31, 2024

### Consolidated financial position as of March 31, 2024

As of March 31, 2024, the Company's consolidated total assets stood at ¥1,774.4 billion, an increase of ¥262.7 billion from ¥1,511.7 billion at the end of the previous fiscal year on March 31, 2023. The main reasons for this were an increase in goodwill in conjunction with the acquisition of Forge Biologics Holdings, LLC, and an increase in assets owing to the effect of currency translation.

Total liabilities came to ¥890.4 billion, ¥201.6 billion more than the ¥688.7 billion at the end of the previous fiscal year, mainly due to an increase in interest-bearing debt. Interest-bearing debt totaled ¥491.6 billion, an increase of ¥155.1 billion from the end of the previous fiscal year, due to an increase in short-term borrowings, issuance of commercial papers and sustainability-linked bonds, and other.

Total equity as of March 31, 2024, was ¥61.0 billion more than at the end of the previous fiscal year, mainly as a result of an increase in exchange differences on translation of foreign operations due to accelerated depreciation of the yen, which partially offset the decrease in equity due to the purchase of treasury stock. Equity attributable to owners of the parent company, which is total equity minus non-controlling interests, totaled ¥814.6 billion, and the equity ratio attributable to owners of the parent company was 45.9%.

### Summary of consolidated cash flows

			(Billions of yen)
	FY ended March 31, 2024	FY ended March 31, 2023	Change
Net cash provided by operating activities	168.0	117.6	50.4
Net cash used in investing activities	(132.4)	(30.0)	(102.3)
Net cash used in financing activities	(6.7)	(111.0)	104.3
Effect of currency rate changes on cash and cash equivalents	9.8	4.8	5.0
Increase (decrease) in cash and cash equivalents	38.7	(18.6)	57.4
Cash and cash equivalents at end of the year	171.5	132.7	38.7

Net cash provided by operating activities during the fiscal year totaled ¥168.0 billion, up from ¥117.6 billion in the previous fiscal year. The main factors included ¥142.0 billion in profit before income taxes, ¥78.2 billion in depreciation and amortization, and ¥54.5 billion in income taxes paid.

Net cash used in investing activities came to ¥132.4 billion, up from ¥30.0 billion used in the previous fiscal year. The main factors included ¥74.3 billion in purchase of shares in subsidiaries resulting in change in scope of consolidation and ¥65.7 billion in purchase of property, plant and equipment.

Net cash used in financing activities came to ¥6.7 billion, compared with ¥111.0 billion used in the previous year. Purchase of treasury stock of ¥91.3 billion and dividends paid of ¥38.4 billion were among the main outflows, while increase in short-term borrowings of ¥73.8 billion and increase in commercial papers of ¥53.0 billion were the main inflows.

As a result of the foregoing, cash and cash equivalents as of March 31, 2024 totaled ¥171.5 billion.



### 2. Trends in cash flow-related indices

	FY ended March 31, 2024	FY ended March 31, 2023	FY ended March 31, 2022
Equity ratio attributable to owners of the parent company (%)	45.9	50.8	47.1
Equity ratio based on market price (%)	163.5	161.3	127.9
Ratio of interest-bearing debt to cash flows (%)	292.5	286.0	250.0
Interest coverage ratio (times)	34.8	31.4	45.0

Equity ratio attributable to owners of the parent company = (total equity - non-controlling interests) / total assets

Equity ratio based on market price = market capitalization / total assets

Ratio of interest-bearing debt to cash flows = interest-bearing debt / net cash provided by operating activities

Interest coverage ratio = net cash provided by operating activities / interest paid Notes

- (1) All indices are based on consolidated financial results.
- (2) Market capitalization = market price on last trading day of March each year x total shares outstanding at end of period (excluding treasury stock)
- (3) The scope of interest-bearing debt is all debt recorded on the consolidated statements of financial position on which the Company pays interest.

# III. Basic policy regarding allocation of profits and dividends for the fiscal year ended March 31, 2024 and the fiscal year ending March 31, 2025

The Company's basic policy is to distribute dividends twice a year, in the form of interim and year-end dividends.

For the fiscal year under review (ended March 31, 2024), the Company plans to pay a dividend of ¥74 per share (including the interim dividend of ¥37 per share), an increase of ¥6 from the previous fiscal year. Moreover, in the Medium-Term ASV Initiatives 2030 Roadmap, the Company declares a progressive dividend policy indicating dividends will not be reduced but will be increased or maintained. The Company uses "dividends based on normalized EPS\*" as a standard dividend calculation method, which is based on business profit less susceptible to irregular profit fluctuations such as from impairment losses.

The Company will continue to work to further increase dividends by steadily increasing business profit, and the total return ratio (to profit attributable to owners of the parent company) for the three-year period is set at 50% or more.

Based on the above, the Company plans to pay an annual dividend of ¥80 per share (with an interim dividend payment of ¥40) for the fiscal year ending March 31, 2025, an increase of ¥6 per share from the current fiscal year.

\*Dividends based on normalized EPS = (Business profit x (1 – Ajinomoto Group standard tax rate at 27%)) / Total number of shares outstanding x Return coefficient at 35%



### 2. Basic Rationale for the Selection of Accounting Standards

To improve international comparability of financial information in and outside the Group and enhance communication with shareholders, investors, and other stakeholders, the Ajinomoto Group has adopted the International Financial Reporting Standards (IFRS) and, beginning with the financial statements for the annual securities report for the fiscal year ended March 31, 2017, has been preparing consolidated financial statements in accordance with the IFRS, as permitted by Article 93 of Japan's "Ordinance on Terminology, Forms, and Preparation Methods of Consolidated Financial Statements" (Ordinance of the Ministry of Finance No. 28 of 1976).



# 3. Consolidated Financial Statements and Notes

# (1) Consolidated Statements of Financial Position

		(Millions of yen)
	As of March 31, 2024	As of March 31, 2023
Assets		
Current assets		
Cash and cash equivalents	171,537	132,777
Trade and other receivables	185,564	163,714
Other financial assets	22,650	12,312
Inventories	287,122	269,822
Income taxes receivable	22,505	12,674
Others	20,252	24,235
Subtotal	709,632	615,537
Assets of disposal groups classified as held for sale	_	_
Total current assets	709,632	615,537
Non-current assets	,	,
Property, plant and equipment	587,407	536,565
Intangible assets	97,810	65,916
Goodwill	146,003	92,114
Investments in associates and joint ventures	128,538	119,825
Long-term financial assets	54,097	53,749
Deferred tax assets	8,565	8,969
Others	42,439	19,056
Total non-current assets	1,064,863	896,197
Total assets	1,774,495	1,511,734



(Millions of yen) As of March 31, 2024 As of March 31, 2023

	As of March 31, 2024	As of March 31, 2023
Liabilities		
Current liabilities		
Trade and other payables	231,979	197,981
Short-term borrowings	97,553	12,599
Commercial papers	53,000	<u> </u>
Current portion of bonds	<del>_</del>	19,988
Current portion of long-term borrowings	37,717	16,733
Other financial liabilities	8,781	11,084
Short-term employee benefits	45,916	42,141
Provisions	4,440	7,723
Income taxes payable	7,031	15,990
Others	15,045	15,402
Subtotal	501,465	339,644
Liabilities of disposal groups classified as held for sale	_	_
Total current liabilities	501,465	339,644
Non-current liabilities		
Corporate bonds	149,626	119,696
Long-term borrowings	104,598	119,548
Other financial liabilities	54,544	54,984
Long-term employee benefits	28,865	26,568
Provisions	3,905	3,499
Deferred tax liabilities	44,472	22,361
Others	2,951	2,461
Total non-current liabilities	388,965	349,120
Total liabilities	890,431	688,765
Equity		
Common stock	79,863	79,863
Capital surplus	<del>_</del>	<del>_</del>
Treasury stock	(49,164)	(1,342)
Retained earnings	657,782	652,307
Other components of equity	126,208	37,848
Other components of equity related to	<u>_</u>	_
disposal groups classified as held for sale		
Equity attributable to owners of the parent	814,690	768,676
company		·
Non-controlling interests	69,373	54,292
Total equity	884,064	822,968
Total liabilities and equity	1,774,495	1,511,734



# (2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

### **Consolidated Statements of Income**

		(Millions of yen)
	Fiscal year ended	Fiscal year ended
	March 31, 2024	March 31, 2023
Sales	1,439,231	1,359,115
Cost of sales	(927,783)	(888,727)
Gross profit	511,448	470,387
Share of profit of associates and joint ventures	4,730	4,326
Selling expenses	(201,631)	(186,488)
Research and development expenses	(28,766)	(25,867)
General and administrative expenses	(138,099)	(127,017)
Business profit	147,681	135,341
Other operating income	20,487	40,983
Other operating expenses	(21,486)	(27,396)
Operating profit	146,682	148,928
Financial income	7,775	6,099
Financial expenses	(12,414)	(14,994)
Profit before income taxes	142,043	140,033
Income taxes	(40,011)	(39,863)
Profit	102,032	100,170
Attributable to:		
Owners of the parent company	87,121	94,065
Non-controlling interests	14,911	6,104
Earnings per share (yen):		
Basic	¥167.44	¥175.97
Diluted	¥167.40	¥175.96
	·	· · · · · · · · · · · · · · · · · · ·



# **Consolidated Statements of Comprehensive Income**

		(Millions of yen)
	Fiscal year ended	Fiscal year ended
	March 31, 2024	March 31, 2023
Profit	102,032	100,170
Other comprehensive income (Net of related tax effects)		
Items that will not be reclassified to profit or loss:		
Net gain on revaluation of financial assets measured at fair value through other comprehensive income	7,392	990
Remeasurements of defined benefit pension plans	11,066	4,939
Share of other comprehensive income of associates and joint ventures	464	214
Items that may be reclassified subsequently to profit or loss:		
Cash flow hedges	667	528
Hedge surplus	106	(97)
Exchange differences on translation of foreign operations	78,977	44,384
Share of other comprehensive income (loss) of associates and joint ventures	(1,154)	(2,092)
Other comprehensive income (Net of related tax effects)	97,520	48,866
Comprehensive income	199,553	149,036
Comprehensive income attributable to:		
Owners of the parent company	180,199	140,672
Non-controlling interests	19,353	8,364



# (3) Consolidated Statements of Changes in Equity

# Fiscal year ended March 31, 2024

(Millions of yen)

	Equity attributable to owners of the parent company							
	Other components of equity							
	Common stock	Capital surplus	Treasury stock	Retained earnings	Net gain (loss) on revaluation of financial assets measured at fair value through other comprehensive income	Remeasure- ments of defined benefit pension plans	Cash flow hedges	Hedge surplus
Balance as of April 1, 2023	79,863		(1,342)	652,307	18,758	(8,779)	(1,354)	(338)
Profit				87,121				
Other comprehensive income					7,383	11,051	667	107
Comprehensive income				87,121	7,383	11,051	667	107
Purchase of treasury stock			(91,341)					
Disposal of treasury stock		0	1					
Retirement of treasury stock		(43,062)	43,062					
Dividends				(38,813)				
Changes in transactions with non-controlling interests								
Changes due to business combinations								
Loss of control of subsidiaries								
Changes in ownership interests in subsidiaries that do not result in loss of control		(4,055)						
Transfer from other components of equity to retained earnings				4,413	(4,413)			
Transfer of negative balance of other capital surplus		47,221		(47,221)				
Transfer to non-financial assets							(304)	
Stock-based remuneration transaction		(78)	454					
Other		(24)		(24)				
Total net changes in transactions with owners of the parent company	_	_	(47,822)	(81,645)	(4,413)	_	(304)	
Balance as of March 31, 2024	79,863	_	(49,164)	657,782	21,728	2,271	(991)	(231)



	Equity	/ attributable to	owners of th	e parent comp	oany		
	Other	components of o	equity	Other			
	Exchange differences on translation of foreign operations	other comprehensive income (loss) of associates and joint ventures	Total	components of equity related to disposal groups classified as held for sale	Total	Non-controlling interests	Total
Balance as of April 1, 2023	30,999	(1,436)	37,848	_	768,676	54,292	822,968
Profit			_		87,121	14,911	102,032
Other comprehensive income	74,558	(689)	93,078		93,078	4,442	97,520
Comprehensive income	74,558	(689)	93,078	_	180,199	19,353	199,553
Purchase of treasury stock			_		(91,341)		(91,341)
Disposal of treasury stock			_		1		1
Retirement of treasury stock			_		_		_
Dividends			_		(38,813)	(3,629)	(42,443)
Changes in transactions with non-controlling interests			_		_	(381)	(381)
Changes due to business combinations			_		_	(1,516)	(1,516)
Loss of control of subsidiaries			_		_	(555)	(555)
Changes in ownership interests in subsidiaries that do not result in loss of control			_		(4,055)	1,832	(2,222)
Transfer from other components of equity to retained earnings			(4,413)		_		_
Transfer of negative balance of other capital surplus			_		_		_
Transfer to non-financial assets			(304)		(304)		(304)
Stock-based remuneration transaction			_		376		376
Other					(49)	(21)	(71)
Total net changes in transactions with owners of the		_	(4,718)	_	(134,186)	(4,271)	(138,457)
parent company  Balance as of March 31, 2024	105,558	(2,125)	126,208		814,690	69,373	884,064



# Fiscal year ended March 31, 2023

(Millions of yen)

	(willions of y							
	Equity attributable to owners of the parent company Other components of equity							
					Net gain (loss) on revaluation of financial	Remeasure-	ents of equity	
	Common stock	Capital surplus	Treasury stock	Retained earnings	assets measured at fair value through other comprehensive income	ments of defined benefit pension plans	Cash flow hedges	Hedge surplus
Balance as of April 1, 2022	79,863		(1,371)	616,286	18,663	(14,008)	(1,883)	(240)
Profit				94,065				
Other comprehensive income					984	5,228	528	(98)
Comprehensive income				94,065	984	5,228	528	(98)
Purchase of treasury stock			(30,022)					
Disposal of treasury stock		0	0					
Retirement of treasury stock		(29,894)	29,894					
Dividends				(31,650)				
Changes in transactions with non-controlling interests		7,881						
Changes due to business combinations								
Loss of control of subsidiaries								
Changes in ownership interests in subsidiaries that do not result in loss of control		(5,384)						
Transfer from other components of equity to retained earnings				889	(889)			
Transfer of negative balance of other capital surplus		27,258		(27,258)				
Transfer to non-financial assets							0	
Stock-based remuneration transaction		139	155					
Other				(25)				
Total net changes in				·				
transactions with owners of the parent company	_	_	28	(58,044)	(889)	_	0	_
Balance as of March 31, 2023	79,863		(1,342)	652,307	18,758	(8,779)	(1,354)	(338)



	_						
	Exchange differences on translation of foreign operations	Share of other comprehensive income (loss) of associates and joint ventures	equity Total	Other components of equity related to disposal groups classified as held for sale	Total	Non-controlling interests	Total
Balance as of April 1, 2022	(10,843)	441	(7,869)		686,909	52,834	739,744
Profit			_		94,065	6,104	100,170
Other comprehensive income	41,842	(1,878)	46,606		46,606	2,259	48,866
Comprehensive income	41,842	(1,878)	46,606	_	140,672	8,364	149,036
Purchase of treasury stock			_		(30,022)		(30,022)
Disposal of treasury stock			_		0		0
Retirement of treasury stock			_		_		_
Dividends			_		(31,650)	(4,267)	(35,918)
Changes in transactions with non-controlling interests			_		7,881		7,881
Changes due to business combinations			_		_		_
Loss of control of subsidiaries			_		_		_
Changes in ownership interests in subsidiaries that do not result in loss of control			_		(5,384)	(2,634)	(8,019)
Transfer from other components of equity to retained earnings			(889)		_		_
Transfer of negative balance of other capital surplus			_		_		_
Transfer to non-financial assets			0		0		0
Stock-based remuneration transaction			_		294		294
Other			_		(25)	(3)	(29)
Total net changes in transactions with owners of the parent company	_	_	(889)	_	(58,905)	(6,906)	(65,811)
Balance as of March 31, 2023	30,999	(1,436)	37,848		768,676	54,292	822,968



# (4) Consolidated Statements of Cash Flows

		(Millions of yen)
	Fiscal year ended	Fiscal year ended
	March 31, 2024	March 31, 2023
Cash flows from operating activities		
Profit before income taxes	142,043	140,033
Depreciation and amortization	78,298	71,820
Impairment loss and gain on reversal of impairment loss	3,733	15,075
Increase (decrease) in employee benefits	(6,343)	(14,675)
Increase (decrease) in provisions	(3,573)	2,846
Interest income	(5,542)	(3,373)
Dividend income	(959)	(987)
Interest expense	4,941	3,970
Share of profit of associates and joint ventures	(4,730)	(4,326)
Loss on disposal of non-current assets	4,732	4,388
Gain on sale of non-current assets	(14,604)	(33,376)
Loss on sale of non-current assets	226	217
Decrease (increase) in trade and other receivables	(11,319)	3,327
Increase (decrease) in trade and other payables	17,414	(4,065)
Decrease (increase) in inventories	4,346	(41,613)
Increase (decrease) in consumption taxes payable	6,804	2,252
Increase (decrease) in other assets and liabilities	(491)	6,681
Others	2,515	5,780
Subtotal	217,491	153,975
Interest received	5,538	3,334
Dividends received	4,412	3,225
Interest paid	(4,829)	(3,749)
Income taxes paid	(54,538)	(39,145)
Net cash provided by operating activities	168,074	117,640



(Millions of yen)

<u>-</u>		(Willions or yen)
	Fiscal year ended	Fiscal year ended
	March 31, 2024	March 31, 2023
Cash flows from investing activities		
Purchase of property, plant and equipment	(65,786)	(68,383)
Proceeds from sale of property, plant and	13,722	40,255
equipment	13,722	40,255
Purchase of intangible assets	(6,236)	(4,663)
Proceeds from sale of intangible assets	1,884	10
Purchase of financial assets	(11,381)	(2,155)
Proceeds from sale of financial assets	9,027	3,682
Purchase of shares in subsidiaries resulting in	(74.200)	
change in scope of consolidation	(74,366)	_
Others	701	1,166
Net cash used in investing activities	(132,434)	(30,087)
Cash flows from financing activities		
Net change in short-term borrowings	73,849	4,066
Net change in commercial papers	53,000	_
Proceeds from long-term borrowings	20,466	2,362
Repayments of long-term borrowings	(16,933)	(14,299)
Proceeds from issuance of bonds	29,876	_
Redemption of bonds	(20,000)	(20,000)
Dividends paid	(38,406)	(31,630)
Dividends paid to non-controlling interests	(4,104)	(4,100)
Purchase of treasury stock	(91,341)	(30,022)
Purchase of shares in subsidiaries not resulting in	(0.557)	(0.470)
change of scope of consolidation	(2,557)	(8,170)
Repayments of lease liabilities	(8,960)	(9,412)
Others	(1,641)	145
Net cash used in financing activities	(6,753)	(111,061)
Effect of currency rate changes on cash and	0.070	4.004
cash equivalents	9,873	4,831
Net change in cash and cash equivalents	38,759	(18,677)
Cash and cash equivalents at beginning of the	100 777	454.454
year	132,777	151,454
Cash and cash equivalents at end of the year	171,537	132,777
<u> </u>		



## (5) Notes to Consolidated Financial Statements

# **Going Concern Assumption**Not applicable

Changes in Material Accounting Policies Impact of Applying New Accounting Policies Not applicable



### **Segment Information**

(1) Overview of reportable segments

The Group's reportable segments are categorized primarily by product lines. There are three reportable segments: Seasonings and Foods, Frozen Foods, and Healthcare and Others.

Each reportable segment is a component of the Group for which separate financial information is available and evaluated regularly by the Management Committee in determining the allocation of management resources and in assessing performance.

The product categories belonging to each reportable segment are as follows:

	The spelonging to each	reportable segment are as follows:
Reportable Segments	Details	Main Products
Seasonings and Foods	Sauce and Seasonings	Umami seasoning AJI-NO-MOTO®, HON-DASHI®, Cook Do®, Ajinomoto KK Consommé, Pure Select® Mayonnaise, Ros Dee® (flavor seasoning), Masako® (flavor seasoning), Ajingon® (flavor seasoning), Sazón® (flavor seasoning), Sajiku® (menu-specific seasoning), CRISPY FRY® (menu-specific seasoning), etc.
	Quick Nourishment	Knorr® Cup Soup, YumYum® (instant noodles), Birdy® (coffee beverage), Birdy® 3in1 (powdered drink), Blendy® brand products (CAFÉ LATORY®, stick coffee, etc.), MAXIM® brand products, Chotto Zeitakuna Kohiten® brand products, various gift sets, office supplies (coffee vending machines, tea servers), etc.
	Solution and Ingredients	Umami seasoning <i>AJI-NO-MOTO®</i> for foodservice and processed food manufacturers in Japan, Seasonings and processed foods for foodservice, Seasonings for processed foods (savory seasonings, enzyme <i>ACTIVA®</i> ), Drinks supplied to restaurants, Ingredients for industrial use, Delicatessen products, Bakery products, Nucleotides, Sweeteners (aspartame for industrial use, <i>PAL SWEET®</i> for retail use, etc.), and others
Frozen Foods	Frozen Foods	Chinese dumplings ( <i>Gyoza</i> , <i>Shoga Gyoza</i> , <i>POT STICKERS</i> , etc.), Cooked rice ( <i>THE CHA-HAN</i> , <i>CHICKEN FRIED RICE</i> , <i>YAKITORI CHICKEN FRIED RICE</i> , etc.), Noodles ( <i>YAKISOBA</i> , <i>RAMEN</i> , etc.), Desserts (cakes for restaurant and industrial-use, <i>MACARON</i> , etc.), Shumai ( <i>THE SHUMAI</i> , etc.), Processed chicken ( <i>Yawaraka Wakadori Kara-Age</i> (fried chicken), <i>THE KARAAGE</i> , etc.), and others
Healthcare and Others	Amino Acids for Pharmaceuticals and Foods	Amino acids, culture media
	Bio-Pharma Services (CDMO services)	Contract development and manufacturing services of pharmaceutical intermediates and active ingredients, aseptic fill finish services, etc.
	Functional Materials (electronic materials and others)	Electronic materials ( <i>Ajinomoto Build-up Film</i> ® (ABF) interlayer insulating material for semiconductor packages, etc.), Functional materials (adhesive <i>PLENSET</i> ®, magnetic materials <i>AFTINNOVA</i> ® <i>Magnetic Film</i> , etc.), activated carbon, release paper, etc.
	Others	Feed-use amino acids, Direct marketing (Fundamental Foods ( <i>Glyna</i> <sup>®</sup> , <i>Amino Aile</i> <sup>®</sup> ), etc.), Sports nutrition (Supplement ( <i>amino VITAL</i> <sup>®</sup> ), etc.), Personal care ingredients (amino acid-based mild surfactants <i>Amisoft</i> <sup>®</sup> , <i>Amilite</i> <sup>®</sup> , amino acid-based alternatives to plastic microbeads, the <i>Amihope</i> <sup>®</sup> SB series, etc.), Medical foods, Crop services, etc.



### (2) Sales and profits by segment

The Group's sales and profits by reportable segment are as follows.

Inter-segment sales and transfers are primarily based on transaction prices with third parties.

### Fiscal year ended March 31, 2024

(Millions of ven)

						\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	willions of yen
	Re	portable segme	ent				As included in
	Seasonings and Foods	Frozen Foods	Healthcare and Others	Other <sup>1</sup>	Total	Adjustments <sup>2</sup>	consolidated statements of
							income
Sales							
Sales to third parties	846,977	281,870	294,564	15,819	1,439,231	_	1,439,231
Inter-segment sales and transfers	7,399	152	3,689	29,264	40,505	(40,505)	_
Total sales	854,376	282,023	298,253	45,083	1,479,737	(40,505)	1,439,231
Share of profit of associates and joint ventures	1,518		(71)	3,284	4,730	_	4,730
Segment profit or loss (Business profit or loss)	111,550	9,576	24,386	2,167	147,681	_	147,681
				Other operatir	ng income		20,487
				Other operating	ng expense		(21,486)
				Operating pro	fit		146,682
				Financial inco	me		7,775
				Financial expe	ense		(12,414)
				Profit before in	ncome taxes		142,043

<sup>1.</sup> Other includes the tie-up and other service-related businesses.

### Fiscal year ended March 31, 2023

(Millions of yen)

	Rej	portable segm	ent				As included in
	Seasonings and Foods	Frozen Foods	Healthcare and Others	Other <sup>1</sup>	Total	Adjustments <sup>2</sup>	consolidated statements of income
Sales							
Sales to third parties	775,021	267,237	299,670	17,185	1,359,115	_	1,359,115
Inter-segment sales and transfers	7,590	131	3,703	27,095	38,520	(38,520)	_
Total sales	782,612	267,369	303,373	44,280	1,397,635	(38,520)	1,359,115
Share of profit of associates and joint ventures	2,382	_	(76)	2,020	4,326	_	4,326
Segment profit or loss (Business profit or loss)	84,800	2,013	48,657	(130)	135,341	_	135,341
				Other operating	ng income		40,983
				Other operating	ng expense		(27,396)
				Operating pro	fit		148,928
				Financial inco	me		6,099
				Financial expe	ense		(14,994)
				Profit before in	ncome taxes	•	140,033

<sup>1.</sup> Other includes the tie-up and other service-related businesses.

Note: During the fiscal year under review, the method for allocating shared expenses such as R&D expenses was changed in order to better evaluate the business performance of each reportable segment, and the segment profit for the fiscal year ended March 31, 2023, was changed retrospectively.

<sup>2.</sup> Corporate expenses are not attributable to specific reportable segments and are allocated to each reportable segment based on reasonable criteria. Corporate expenses mainly relate to the parent company's administrative divisions.

<sup>2.</sup> Corporate expenses are not attributable to specific reportable segments and are allocated to each reportable segment based on reasonable criteria. Corporate expenses mainly relate to the parent company's administrative divisions.



### (3) Information on assets by reportable segment

Total assets in the Healthcare and Others segment as of March 31, 2024, stood at ¥469,449 million, an increase of ¥132,055 million from the end of the previous fiscal year on March 31, 2023. This was mainly due to the full acquisition of Forge Biologics Holdings, LLC ("Forge") through the Company's consolidated subsidiary Ajinomoto North America Holdings, Inc. Forge and its five subsidiaries became consolidated subsidiaries of the Company during the fiscal year ended March 31, 2024.

See "3. Consolidated Financial Statements and Notes, (5) Notes to Consolidated Financial Statements, Business Combination" for information on Forge.

### Information for Earnings per Share

Information related to the calculation of earnings per share attributable to owners of the parent company is as follows:

### (1) Profit attributable to owners of the parent company

. ,		(Millions of yen)
	Fiscal year ended	Fiscal year ended
	March 31, 2024	March 31, 2023
Amount used for calculating the basic earnings per share	87,121	94,065
Amount used for calculating the diluted earnings per share	87,121	94,065

### (2) Weighted average number of ordinary shares

		(Thousands of shares)
	Fiscal year ended	Fiscal year ended
	March 31, 2024	March 31, 2023
Weighted average number of ordinary shares	520,328	534,540
Effect of dilutive potential ordinary shares	104	38
Weighted average number of dilutive potential ordinary shares	520,433	534,579

### (3) Basic earnings per share attributable to owners of the parent company

		Yen
	Fiscal year ended	Fiscal year ended
	March 31, 2024	March 31, 2023
Basic earnings per share	167.44	175.97
Diluted earnings per share	167.40	175.96

Upon calculation of the basic earnings per share, the Company's shares held by Director's remuneration BIP Trust are included in the treasury stock which is deducted from the number of shares outstanding at end of period when the average number of shares during the period are calculated.



### **Business Combination**

The Company acquired all equities of Forge Biologics Holdings, LLC ("Forge"), a US-based gene therapy CDMO, through its subsidiary, Ajinomoto North America Holdings, Inc. on December 21, 2023 (US local time), and Forge and its five subsidiaries became consolidated subsidiaries of the Company.

Under the Medium-Term ASV Initiatives 2030 Roadmap announced in February 2023, the Company has set four growth areas leveraging the strengths of "AminoScience," and Healthcare is one of these areas. Through this acquisition, integration of the Ajinomoto Group's unique "AminoScience" technology platform with Forge's gene therapy CDMO platform will aim to achieve an early realization of the roadmap by opening up new treatment options for rare disease patients and building a robust business foundation in the advanced therapy field. In addition, envisioning progress up to 2050, entering this next-generation business of transformational medicines will enable the Company to promote transition into higher-value-added business, and to expedite growth in the healthcare business and increased profitability based on the technologies and customers cultivated so far.

### (1) Impact on Ajinomoto Group's business results

Forge's sales and net loss included in the Consolidated Statements of Income for the fiscal year ended March 31, 2024, were US\$7 million (¥1,010 million) and US\$15 million (¥2,249 million), respectively. Assuming the business combination had been implemented at the beginning of the fiscal year ended March 31, 2024, sales and net loss would have been US\$34 million (¥4,862 million) and US\$77 million (¥11,048 million), respectively.

(2) Fair value of consideration transferred at the date of acquisition

	Amount
Cash	US\$547 million (¥78,567 million)

### Notes

- 1. Acquisition-related expenses of ¥1,290 million associated with the business combination by cash consideration are included in general and administrative expenses.
- 2. US\$1 = \$143.48 (exchange rate at the time of the acquisition)
- 3. The post-acquisition price adjustment has been completed, and the amount of consideration for the acquisition has been fixed.

### (3) Cash out due to acquisition of subsidiaries

	Amount
Cash used in acquisition	US\$545 million (¥78,318 million)
Cash and cash equivalents of acquired subsidiaries	US\$27 million (¥3,952 million)
Cash out due to the acquisition of subsidiaries	US\$518 million (¥74,366 million)

Note: In addition, the Company plans to pay US\$1 million (¥249 million) in price adjustment per agreement.



### (4) Fair value of assets acquired and liabilities assumed and goodwill

r) Fall value of assets acquired and habilities as	sumed and goodwill
	(Millions of yen)
	Amount
Current assets	8,429
Cash and cash equivalents	3,952
Trade and other receivables	1,049
Inventories	2,402
Others	1,025
Non-current assets	48,949
Property, plant and equipment	16,422
Intangible assets	32,287
Others	239
Total assets	57,379
Current liabilities	15,433
Trade and other payables	2,770
Short-term borrowings	8,668
Others	3,994
Non-current liabilities	8,475
Deferred tax liabilities	7,981
Others	494
Total liabilities	23,909
Non-controlling interests	(1,516)
Total equity less non-controlling interests (A)	34,986
Fair value of total consideration transferred	70 567
at the date of acquisition (B)	78,567
Goodwill (C) = $(B) - (A)$	43,581

The measurement of the acquisition-date fair value of assets acquired and the liabilities assumed has not been completed, and they are provisionally calculated based on the information available at the current time. At the end of the fiscal year ended March 31, 2024, the measurement of their acquisition-date value was partially revised, which increased intangible assets and deferred tax liabilities ¥31,924 million and ¥7,981 million, respectively, and decreased goodwill ¥23,165 million.

Non-controlling interest is calculated by multiplying the fair value of the identifiable net assets of the acquired company by the ratio of non-controlling shareholders' equity to shareholders' equity. Goodwill mainly consists of synergies with existing businesses and excess profitability that are expected to result from the acquisition.

(5) Fair value of acquired receivables, contractual receivables and expected uncollectible amounts

The trade and other receivables acquired mainly consist of trade receivables with a fair value of US\$7 million (¥1,049 million). The total contractual amount is US\$7 million (¥1,049 million), of which no amounts are expected to be uncollectible.

### Significant Subsequent Events Retirement of Treasury Stock

The Company made a resolution at a meeting of its Board of Directors held on April 19, 2024, on matters pertaining to the retirement of treasury stock based on the provisions of Article 178 of the Companies Act.

The number of shares to be retired are 5,699,700 shares of 7,003,300 shares repurchased in the market through the Tokyo Stock Exchange between November 29, 2023, and March 7, 2024. This excludes 1,303,600 shares, 0.25% of total shares outstanding, to be held as treasury stock.

(1) Class of shares to be retired
Common stock
(2) Number of shares to be retired
5,699,700 (1.09% of total shares outstanding before the retirement)
(3) Number of shares not to be retired but held
1,303,600 (0.25% of total shares outstanding before the

retirement)

(4) Date to be retired May 27, 2024

Reference: Total number of outstanding shares after retirement will be 515,731,154.

### **Share Repurchase**

The Company made a resolution at a meeting of its Board of Directors held on May 9, 2024 on matters pertaining to a share repurchase based on the provisions of Article 156 of the Companies Act as applied pursuant to the



provisions of Article 165-3 of the same law, as outlined below.

1. Reason for Conducting the Share Repurchase

The purpose is to increase the level of shareholder return and improve capital efficiency.

- 2. Details of the Repurchase
- (1) Class of shares to be repurchased
- (2) Total number of shares to be repurchased
- (3) Total amount to be paid for repurchase
- (4) Period of share repurchase
- (5) Method of repurchase
- (6) Other

Common stock

12.5million (maximum)

(2.44% of total shares outstanding, excluding treasury stock)

JPY 50 billion (maximum)

May 10, 2024 to August 30, 2024

- (a) Purchase through Off-Auction Own Share Repurchase Trading (ToSTNeT-3)
- (b) Purchase in the market through the Tokyo Stock Exchange The Company plans to retire all except a small portion of shares repurchased under this program by resolution of the Board of Directors, pursuant to the provisions of Article 178 of

the Companies Act.

The Company's policy is to hold the repurchased treasury stock up to approximately 1% of the total number of shares outstanding, as resolved at the Board of Directors meeting held on May 11, 2023. For the share repurchase this time, the Company resolved not to retire approximately 0.25% of the total number of shares to be repurchased, but to hold them as treasury stock.